



## HOI INVESTMENT DATA

Nature of the Investment	<ul style="list-style-type: none"> <li>Private, by purchase of <b>shares</b> in the HEADING OUT INVESTMENT COMPANY, PLC No. 06561938.</li> </ul>
Investment Philosophy	<ul style="list-style-type: none"> <li>HOI investments are seen <b>as a business</b>. Members know what they invest in, with whom, and what the results are.</li> </ul>
Investor Model	<ul style="list-style-type: none"> <li>Our <b>own</b> resources.</li> <li>Based on the analysis of market opportunities.</li> <li>Diversified in SMEs.</li> <li><b>Direct, without</b> financial <b>intermediaries</b>.</li> <li>With a capital base in properties.</li> <li>In <b>emerging</b> sectors and in a developing country, <b>Paraguay</b>.</li> <li>Direct management on-site.</li> <li>With economies of scale and synergies between SMEs.</li> <li>Common <b>Culture</b>: To Advance.</li> </ul>
Risk	<ul style="list-style-type: none"> <li>Controlled by the diversification of assets (real estate) and the business model to <b>protect</b> capital.</li> </ul>
Competitive advantage	<ul style="list-style-type: none"> <li>Investments in the place of <b>origin</b>, the root of the projects and products.</li> </ul>
Investor focus	<ul style="list-style-type: none"> <li>How to generate <b>more</b> recurring <b>value</b> in each business (assets, costs, trademark, synergies).</li> </ul>
Currency	<ul style="list-style-type: none"> <li>Investments in <b>USD</b> in a dollarized zone.</li> </ul>
Profitability	<ul style="list-style-type: none"> <li>It <b>results</b> from the <b>sum</b> of direct business participation, plus the <b>value</b> of the assets, to which must be added, as intangible asset, the social benefit sought (work, environment, development).</li> <li>Planned to double capital in <b>5</b> years.</li> </ul>
Term	<ul style="list-style-type: none"> <li>Five <b>years</b>.</li> </ul>
Capitalization	<ul style="list-style-type: none"> <li>The entry of new capital is applied to the purchase of assets and in projects. The investment portfolio grows without <b>dilution</b> for the current investors.</li> </ul>
Liquidity	<ul style="list-style-type: none"> <li>By the <b>repurchase</b> of shares by HOI, on maturity, with the resources generated within five years.</li> </ul>
HOI managing team	<ul style="list-style-type: none"> <li>Senior professionals <b>with experience</b> in investments and businesses in various sectors (agricultural, industrial, construction, nutrition).</li> </ul>
Human resources	<ul style="list-style-type: none"> <li>A team of European and Latin American people formed in the <i>To Advance</i> culture.</li> </ul>
Organization	<ul style="list-style-type: none"> <li><b>Horizontal</b> and circular. Central decision in the Business Board.</li> </ul>
Communication with stakeholders	<ul style="list-style-type: none"> <li><b>Personal</b> and direct with Investor Partners. Celebration periodically (annually) of the shareholders' meeting, the AGM (Annual General Meeting).</li> </ul>
Share price	<ul style="list-style-type: none"> <li>Fixed annually at the shareholders' meeting, <b>AGM</b>, according to the real value of the assets purchased and the investments made.</li> </ul>
Scalability	<ul style="list-style-type: none"> <li>Based on the <b>Investor Model</b> applied to achieve a leading corporation in materializing market opportunities.</li> </ul>
<i>To Advance</i> Culture	<ul style="list-style-type: none"> <li><b>Commitment</b> to a job well done and the creation of value.</li> </ul>
Differential Investor factor	<ul style="list-style-type: none"> <li>Corporate <b>capitalization</b> for long-term growth term and owning assets with recurring returns. <b>Yguá Sustainability</b></li> </ul>